



MILLENNIUM
CHALLENGE CORPORATION

UNITED STATES OF AMERICA

Procurement-Specific Information

Overview

- MCC's intent is to award six (6) stand-alone contracts as a result of this requirement - one for each country in which an evaluation is required.
- The objective of this evaluation is to conduct an economic analysis (HDM-4/RED) and to conduct performance evaluations (maintenance/transport sector work)
- MCC believes that the key to success for this requirement is forming strong partnerships with a mix of sectoral (i.e., engineering/roads) and evaluation expertise.

Countries Included

MCC Transportation Investments in:

- Cabo Verde (Compact I)
- El Salvador (Compact I)
- Moldova
- Mongolia (Compact I)
- Mozambique
- Philippines (Compact I)

Country Context: Cabo Verde

- The “Roads and Bridges activity” focused on improving transportation networks on two islands, Santiago and Santo Antão.
- Included road rehabilitation (5 segments) and bridge construction.
- These improvements intended to link agricultural and fishing communities to the main traffic network and improve all-weather traffic access.
- Compact ended in 2010.

Country Context: El Salvador

- The \$269 million Connectivity Project intended to physically unify El Salvador's Northern Zone with the rest of the country, enabling new economic opportunities for rural households, lower transportation costs, and decreased travel times to markets.
- MCC funding was used to design, construct, and rehabilitate secondary roads on the Northern Transnational Highway.
- As of the end of the program closure period, 223km of roads had been completed, 185 of which were secondary roads, and 38 of which were tertiary.
- Compact ended in September 2012.

Country Context: Moldova

- The \$110 million Road Rehabilitation Project (RRP) focused on the rehabilitation of 96 kilometers of roads in total, including:
 - (i) a segment of the M2 national road, connecting Sarateni with Soroca,
 - (ii) a portion of the R7 road up to the Drochia junction, and
 - (iii) some access roads.
- The Compact ended in 2016.

Country Context: Mongolia

- The North-South Road Project consisted of two activities:
Construction of Choir-Sainshand 176.4KM road and Technical Assistance
- The project filled an important gap in the key north-south economic corridor of the country, through the construction of an important link in Mongolia's first all-weather paved road running from its southern border with China to its northern border with Russia.
- The Compact ended in September 2013.
- Considerations for timing of HDM-4 Data Collection: Data collection should begin in June/July 2018.

Country Context: Mozambique

- Namialo-Rio Lurio Road Activity: The compact funded the rehabilitation of 149.7km of roads between Rio Lurio and Metoro in the Cabo Delgado province.
- Nampula-Rio Ligonha Road Activity: The compact funded the rehabilitation of 103km of roads in the Nampula province.
- The Compact ended in September 2013
- Considerations for timing of HDM-4 Data Collection: The data should be collected during both wet and dry seasons. Both rounds of data collection should be completed by spring 2018.

Country Context: Philippines

- The objective of the Project was more efficient transport for trade and access to services, specifically through increased traffic, decreased travel times, decreased vehicle operating costs and decreased road roughness.
- Construction and rehabilitation of a 222 km national road cutting across the provinces of Samar and Eastern Samar.
- Compact recently closed
- Data collection should ideally begin in June/July 2018. All data collection must be complete by August 2019.

Roles & Responsibilities

- MCC, along with the Independent Evaluator, plays a critical role in designing, implementing, and disseminating the independent evaluations.
- A representative of the host country government will also participate.

Roles & Responsibilities: MCC

- Set the evaluation priorities and evaluation questions.
- Build buy-in and ownership of the evaluation.
- Manage the Evaluators.
- Quality review of evaluation materials.
- Quality review of evaluation reports.
 - Through this review process, MCC's role is to enable the Evaluator's independence in order to produce a high quality, unbiased evaluation of the program.
- Lead final public dissemination efforts.

Roles & Responsibilities: Country Counterpart

- Post-Compact POC: it is important to note that, as several years have passed since the end of the Compact, the Post-Compact POC may or may not be very familiar with the Project Activities.
- Build buy-in and ownership of the evaluation
- Quality review of evaluation materials.
- Quality review of evaluation reports.
- Facilitate public dissemination efforts.

Roles & Responsibilities: Independent Evaluator

- Develop a rigorous evaluation design
- Support MCC and the Post-Compact POC to build buy-in and ownership of evaluation.
- Develop evaluation materials that are held to international standards.
- Ensure appropriate review of evaluation materials and research protocols.
- Manage the data collection firms.
- Supervise data collection.
- Lead data cleaning, analysis, interpretation of results.
- Produce final evaluation report.
- Lead public dissemination efforts.

Acquisition Strategy

- Intent is to issue one (1) solicitation which will result in six (6) stand-alone contracts – one for each country in which an evaluation is required.
 - Full and open competition under FAR Subpart 13.5 (solicited on FedBizOpps).
 - Rolling submission deadlines – two countries at a time with **4-6 weeks** between each round.
 - Separate technical and price submissions will be required if offerors choose to propose on more than one country.
 - Independent technical evaluations will be conducted for each country and separate award decisions will be made.
 - Price quotations should reflect the estimated cost if the offeror wins *only* the respective country.

Procurement/Award Timeline

- Based on urgency and programmatic needs, submission deadlines and contract awards will be staggered as follows:
 - RFQ expected to be issued in 6-8 weeks
 - Round 1 (due 4 weeks from RFQ issuance): Cabo Verde and Mongolia
 - Round 2 (due 4-6 weeks from Round 1 deadline): El Salvador and Moldova
 - Round 3 (due 4-6 weeks from Round 2 deadline): Mozambique and the Philippines

- Offers must be valid for 180 days from the respective submission deadline.

Note: This schedule/order is subject to change based on MCC needs and budgetary issues between now and the issuance of the RFQ.

Price Considerations

- MCC anticipates the potential for significant cost savings due to economies of scale if a vendor wins more than one country.
 - Offerors will be asked to explain, in narrative form, the anticipated savings if they win multiple countries; however, original price quotations should reflect the estimated cost for *only* the respective country (i.e., assuming that's the only country the offeror wins).
- If an offeror is under consideration for award for more than one country in a pre-award status – or if an offeror won a contract in a previous round – they will be requested to submit a revised price quotation reflecting the expected cost savings if they were to win both/all countries.
 - This implies that there's a systematic “first mover advantage” for offerors who win the first countries (assuming they submit more than one offer).